



VENTUREHAUS FACT SHEET

All queries should be directed to:

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COMPANY PROFILE

Venturehaus is a specialist management consultancy which assists companies in financial services in achieving Operational Excellence across their businesses.

Venturehaus helps its clients to improve business operations specifically around cost optimisation, risk management and service improvement. We specialise exclusively in the financial services sector and our proposition is based 100% on our delivery of Operational Excellence to our clients.

[More Information](#)

COMPANY HISTORY

Venturehaus is one of the fastest growing Operational Excellence management consultancies in Europe and is the market's leading specialist focused on the Financial Sector. Founded in January 2002, the company has rapidly built a strong brand and reputation within its niche market and has attracted an impressive list of international blue chip clients from all financial sectors.

[More Information](#)

COMPANY MANAGEMENT & EMPLOYEES

Venturehaus was founded and is managed by two former Citigroup executives, and as such is able to bring first-hand experience to the advice we offer our clients. Having sponsored business improvement programmes ourselves, we have a deep understanding of the critical success factors that will determine the outcome of such a programme and the commitment it will receive from executive sponsors.

Robin Davies – Managing Director
Alan Noble – Managing Director
Paul Henry – Director
Mark Storey – Non Executive Director

[More Information](#)

As a dedicated Operational Excellence consulting and training company, Venturehaus has a strong core team of full-time, highly competent, and experienced strategic and tactical advisors, trainers, consultants and coaches. In addition to our team's functional and technical expertise, all of our team are experts in implementing Operational Excellence in financial services specifically. Beyond the exceptional levels of knowledge and skill in continuous improvement techniques, our team also comprises experts who specialise in specific areas of the financial services industry.





LOCATIONS

We consult and train in many various locations, ranging from Berlin and Paris to New York and Hong Kong. The majority of our work is currently in the UK, Europe and the Middle East.

London Head Office:

New Broad Street House
35 New Broad Street
London
EC2M 1NH

Registered Address:

12 Kent House
19 Bourne Road
Bexley
Kent DA5 1LR

Company website: www.venturehaus.com

MAIN PRODUCTS

Operational Excellence Consulting - Initiation, deployment and ongoing management of Operational Excellence programmes in banking. This includes significant improvements in high quality service delivery, sustainable cost efficiency and effective risk management.

[More Information](#)

Programme Leadership - Ongoing support of a lean, ambitious and relevant deployment of Process Improvement, using training to share relevant and practical approaches to ensure rapid self-sufficiency

[More Information](#)

SECTORS

Venturehaus has extensive experience in planning, training and deploying Operational Excellence in all sectors in financial services, especially in Banking, Insurance and Investment Management, and in Shared Services Businesses & Business Process Outsourcing.





CLIENTS

For a complete list of clients please visit:

http://www.venturehaus.com/operational_excellence_clients.html

Number of clients in top 20 European banks:

11

Number of clients in top 50 Global banks:

18

Repeat Business:

Venturehaus was founded in 2002 and in six years has never lost a client through failure to deliver or to perform – over three-quarters of our business, year on year, is from repeat clients.

[More Information](#)

COMPETITORS

We believe that we are one of very few firms, and are probably the only one, whose sole service focus is in this area in this industry. As such, we therefore do not have a small set of competitors who always compete with us for the same work all the time. We tend to come across competition from three main types of firm: the strategy houses (e.g. McKinsey, Booz Allen, Marakon), the big global consultancies (e.g. IBM, Deloitte, E&Y, Capgemini), and the smaller specialist Lean and/or Six Sigma providers (e.g. George Group – now part of Accenture, Rath & Strong, Celerant, Vanguard). The interesting thing is that in our niche area, process improvement in financial services, they often subcontract to pure specialists in order to provide the necessary expertise in either the required method competencies or detailed understanding of the client industry and segment. In fact, the majority of the above mentioned firms (7 of the 11) have on occasion subcontracted this kind of work to us and/or undertaken joint engagements with us, as well as competing with us.





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